

Ludovic GERARD

Hameau des Cedres 44

9 Bd des 2 Ormes

13090 Aix en Provence - France

+33 6 73 08 92 23

ludo.gerard@free.fr

Date of birth 21 février 1972

Nationality French, Single, two children

Chevalier de l'Ordre du Mérite Maritime



Executive management in shipping

COMPETENCIES AND EXPERTISE

Executive management	Designing the strategy for the company for medium and long term, setting the path and the objectives accordingly. Innovation and out of the box thinking, organisation of strategy seminar with the team.
Team management	Currently managing abt 350 shore staff located in head office and abroad. Enhancement of competencies, team spirit development with common objectives. Change management .
Contracts	International contracts negotiation and management: newbuilding vessels, procurement for vessels' operations, procurement frame contracts (stores, technical and services), dry-docking contracts – worldwide.
Naval Architecture	Wide experience and knowledge of Container ships and Roro vessels , Expertise in hydrodynamics , hull lines and appendages optimisations.
Vessels' maintenance	Maintenance of modern vessels , with or without electronic controlled engines , high voltage switchgears and high automation level. Steel works. Drydocking , including extended scheme (7.5 yrs). Fair knowledge on diesel engine : operation, troubleshooting and optimisation. Computer based maintenance implementation and condition based maintenance development.
Emergency response	Emergency response management : nautical accidents, machinery major breakdowns, fire in cargo, human casualties, etc.
Crew Management	French crew management with Unions negotiations , Health and Safety committee chairman. International crew management : East European, Philipinos and Chinese seafarers. Implementation of crew management software, including payroll.

PROFESSIONAL EXPERIENCES

- Since May 2013** CMA CGM / CMA Ships, Marseille : **Executive Vice President.**
CMA CGM is a French Shipping Company, currently 3rd Container ship operator in the world, 1st in France. CMA Ships is the wholly owned subsidiary in charge of Shipmanagement and Newbuilding supervision.
As of March 2015, CMA Ships is managing 112 vessels, mainly container ships, out of which 18 are third party owned. Abt 350 shore staff, 2500 seafarers at sea. A total budget of abt **350 MUSD per year for CMA CGM owned vessels** running costs.
Newbuilding order book stands with 28 vessels in Korea and China, of which 19 have been negotiated by myself directly, including financing.
- Since May 2010** CMA CGM / CMA Ships, Marseille : **Vice President.**
Accountable for technical/crew/procurement/transverse/newbuilds.
- Feb 09 ~ May 10** CMA CGM / CMA Ships, Marseilles : **Fleet and Newbuilding Director.**
Accountable for :
 - **47 vessels on order book for CMA CGM,**
 - **P&L and management of 55 container vessels (half of owned fleet),**
- Nov 97 ~ Jan 09** CMA CGM, Le Havre then Marseilles (2002) : **Newbuilding Director.**
Started as ship superintendent with two container ships, and slowly resumed new build activities till reaching a cruise speed with 10 staffs in HO and 50 supervisors in shipyards.
Review of specifications, contracts negotiations, project management, pre-delivery stores and spares procurement, delivery and hand over of vessels.
- Oct 96 ~ Nov 97** Delta Voiles, Sailmaker, Montpellier, France : **Production Manager**
Famous french sailmaker for regatta boats, I was in charge of **sail production and planning**, partly also **designing** sails.
Have introduced and started production of new concept of **glued sails.**
- Sept 95 ~ Aug 96** **Direction des Constructions Navales**, French Navy Shipyard, Lorient, France
During this year of service to the Nation, have worked as Junior Naval Architect to develop projects of **high speed patrol boats** for export business.

EDUCATION

- Jan 12** Thomas International training (personality tests)
- Sept 08 ~ Oct 09** Graduated **Maritime Executive MBA, Euromed Management**, Marseilles.
- June 95** Graduated Engineer of **Ecole Nationale Supérieure de Techniques Avancées (ENSTA)**, Paris. Major in **Naval Architecture and Ship Systems.**

PERSONAL PROJECTS AND HOBBIES

- Sailing** **Fair experience of sailing** : cruises and regattas on various boats, including at national level. Sailing teacher diploma.
Currently owner of an "A31" (9.50m) sailing boat for regattas, participating to Mediterranean Trophy in IRC4 class – full crew and twin. Recently achieved 3rd rank in Twin crew race over Atlantic Ocean.